



**John F. Gillespie**  
*Nonprofit and Social Enterprise Practice Leader*

John delivers and manages Interim CFO and Outsourced Accounting services for client engagements in the nonprofit and social enterprise sectors and is a key part of the senior team with responsibility for Business Development, Client Management, Recruiting and Marketing.

With more than 40 years of experience working with over 210 pre-revenue to multi-billion dollar companies, including Acumen Fund, Ashoka, Barnes & Noble, Share Our Strength, Grameen Foundation and the National Cooperative Business Association, John leverages his in-the-trenches CFO expertise to guide CEOs and boards on how to grow their enterprises in a strategic manner, implementing specific courses of action to improve the bottom line. John has been featured in the *Chronicle of Philanthropy*, *NonProfit Times*, *Entrepreneur.com*, *The Wall Street Journal*, *The New York Times*, *Investors' Circle Entrepreneur Newsletter* and other publications.

Prior to CRCFO, he was the VP Finance & Technology at the Kripalu Center for Yoga & Health, from 2014 to mid-2017 with responsibility for Accounting, Risk Management, Financial Analysis, Financial Reporting, and Information Technology

In early 2011, he sold his consulting firm (Beyond TBL) to Veris Consulting, where he launched and led their CFO and Executive Search practice groups. He served as acting CFO for several large nonprofits and pioneered business development efforts in national social venture marketplace with the Social Impact Exchange, Social Enterprise Alliance and Investors Circle. He spearheaded thought leadership initiatives, including Rethinking Revenue nonprofit executive roundtable series, Nonprofit Financial Outlook for 2013 research study, roundtable and white paper as well as co-authored *The State of Scaling Social Impact*, a 2013 research study in collaboration with the Social Impact Exchange.

From 1998 – 2011, he was the founder and president of Beyond the Bottom Line, a consulting firm that provides interim CFO, outsourced accounting and executive search services to help nonprofits and social enterprises achieve their missions by providing hands-on, objective financial and operational expertise.

John received his MBA in Accounting (1977) from Boston College, where he was awarded the “Most Valuable Contribution to the MBA Program”. His undergraduate BA degree was in Communications from the University of Massachusetts, Amherst (1973).

## Nonprofit CFO experience

<b>Berkshire Taconic Community Foundation (\$ 155 mm in Assets)</b> – 5/2019 Acting CFO during CFO search process; Responsible for Accounting, Risk Management, Financial Analysis, Financial Reporting, Human Resources, and Information Technology	11/2018
<b>Ethics &amp; Compliance Initiative (\$ 5 mm) – Acting CFO</b> Present	9/2017-
<b>Kripalu Center for Yoga &amp; Health (\$ 37mm) – VP Finance</b> – 6/2017 Responsible for Accounting, Risk Management, Financial Analysis, Financial Reporting, and Information Technology	11/2014
<b>National Cooperative Business Association (\$ 32 mm) - Interim COO/CFO</b> 12/2012	03/2010 –
<b>American Near East Refugee Aid (\$ 71 mm) - Interim CFO</b> – 10/2011	06/2011
<b>Neighborhood Housing Services of New York City (\$ 50 mm) - Senior Advisor</b> – 06/2010	11/2009
<b>International Council on Clean Transportation (\$ 8 mm) - Acting CFO</b> – 07/2010	04/2009
<b>Results for Development (\$ 7 mm) - Acting CFO</b>	02/2009 – 04/2010
<b>National Cooperative Business Association (\$ 28 mm)- Interim CFO</b>	02/2007 – 10/2007
<b>ASHOKA (\$ 32 mm) - Interim CFO</b>	05/2006 – 06/2007
<b>American Red Magen David for Israel (\$ 23 mm) - Interim CFO</b>	11/2004 - 03/2008
<b>Share Our Strength (\$ 22 mm) - Interim CFO</b>	11/2004 – 12/2006